

The Big League

TOP BUILDERS*		2005 RESIDENTIAL CONSTRUCTION					2005 TOTAL GROSS REVENUE	GROWTH FROM 2004	2005 RETAIL REVENUE	METRO AREA SERVED	CEO	
COMPANY	2005 RANKING	TOTAL CONSTRUCTION REVENUE	NEW CONSTRUCTION REVENUE	RENOVATION REVENUE	NUMBER OF POOLS BUILT	AVERAGE POOL PRICE						
1	Blue Haven Pools & Spas	1	\$309,556,000	\$307,056,000	\$2,500,000	8,019	\$38,291	\$311,056,000	21%	\$0	National	Larry Katz
2	Anthony & Sylvan Pools Corp.	2	\$222,000,000	\$210,000,000	\$12,000,000	4,600	\$45,652	\$230,000,000	9%	\$8,000,000	National	Stuart Neidus
3	California Pools & Spas	3	\$190,150,656	\$185,250,656	\$4,900,000	3,490	\$53,000	\$213,589,908	10%	\$0	Los Angeles/Phoenix/Palm Springs	Ryder Steimle
4	Paddock Pool Construction Co.	4	\$121,003,574	\$114,503,574	\$6,500,000	3,018	\$37,940	\$165,000,000	11%	\$40,278,071	Phoenix/Las Vegas	Lewis "Buzz" Ghiz
5	Shasta Industries	5	\$92,700,000	\$84,200,000	\$8,500,000	3,529	\$31,400	\$136,300,000	19%	\$4,900,000	Phoenix	Ed "Skip" Ast
6	Swan Pools	6	\$84,761,890	\$84,761,890	\$0	1,772	\$47,834	\$84,761,890	19%	\$0	Multiple (California)	Thomas Willard
7	Premier Pools & Spas Inc.	7	\$74,013,000	\$72,263,000	\$1,750,000	1,764	\$41,383	\$77,313,000	23%	\$2,000,000	Multiple (Arizona/California/Nevada)	Paul Porter
8	Aqua Pool & Spa Inc.	8	\$54,500,000	\$53,500,000	\$1,000,000	1,215	\$45,300	\$56,000,000	12%	\$0	Modesto/Stockton, Calif.	Richard Townsend
9	Presidential Pools and Spas	11	\$52,400,000	\$52,400,000	\$0	1,293	\$40,526	\$52,400,000	56%	\$0	Phoenix	Tim Murphy
10	Pacific Pools and Spas	9	\$47,000,000	\$47,000,000	\$0	1,575	\$31,000	\$48,000,000	17%	\$0	Phoenix/Tucson/Las Vegas	Sam Lewis
11	Mission Pools Inc.	10	\$36,000,000	\$34,000,000	\$2,000,000	530	\$65,000	\$57,000,000	7%	\$0	Multiple (Southern California)	G. Bruce Dunn
12	Riverbend Sandler Pools	13	\$32,900,000	\$29,300,000	\$3,600,000	742	\$44,000	\$38,700,000	14%	\$1,000,000	Dallas/Fort Worth	Charles Barnes
13	The Pool People Inc.	12	\$29,252,000	\$29,252,000	\$0	1,284	\$22,782	\$29,252,000	3%	\$0	West Palm Beach, Fla.	Edward C. Mead
14	American Pools & Spas	-	\$25,640,268	\$25,640,268	\$0	794	\$32,550	\$26,262,119	64%	\$301,798	Orlando, Fla.	Ben Evans
15	Platinum Pools	14	\$24,144,750	\$24,144,750	\$0	657	\$36,750	\$25,344,750	16%	\$1,200,000	Houston/Dallas/Fort Worth	Scott Waldo
16	WhiteWater Pools & Spas Inc.	-	\$21,313,987	\$21,313,987	\$0	767	\$28,000	\$21,313,987	64%	\$0	Phoenix/Las Vegas/Tucson	Eric Maughan
17	Patio Pools & Spas	15	\$20,900,000	\$18,500,000	\$2,400,000	546	\$37,500	\$34,000,000	12%	\$8,600,000	Tucson, Ariz.	Mark Ragel
18	Barrington Pools Inc.	17	\$19,900,000	\$17,800,000	\$2,100,000	174	\$90,500	\$23,300,000	8%	\$1,400,000	Chicago	Dale Overson
19	Holland Pools & Spas Inc.	22	\$18,600,000	\$18,600,000	\$0	572	\$32,517	\$18,779,243	25%	\$0	Orlando, Fla.	E. Michael Holland
20	Nassau Pools Construction Inc.	-	\$18,000,000	\$16,000,000	\$2,000,000	475	\$35,000	\$19,000,000	27%	\$0	Naples/Fort Myers, Fla.	Thomas L. Threlkeld
21	Pulliam Aquatech Pools	25	\$17,834,205	\$17,580,606	\$253,599	501	\$35,625	\$22,079,730	23%	\$4,245,525	Fort Worth, Texas	Barry Pulliam
22	Champagne Aquatech Pools	19	\$17,500,000	\$17,500,000	\$0	502	\$36,420	\$18,283,000	10%	\$0	Orlando, Fla.	Michael Manley
23	Erickson Custom Pools & Spas Inc.	26	\$17,100,000	\$16,900,000	\$200,000	651	\$26,000	\$18,900,000	29%	\$1,100,000	Orlando, Fla.	Nils Erickson
24	Carlton Pools Inc.	24	\$17,000,000	\$16,000,000	\$1,000,000	380	\$42,000	\$21,000,000	5%	\$2,000,000	Philadelphia	Joseph J. Solana Jr.
25	Superior Pools of Southwest Florida Inc.	-	\$16,970,000	\$16,970,000	\$0	564	\$30,088	\$16,970,000	89%	\$0	Naples/Fort Myers, Fla.	Bill Krawczyk
26	Mission Valley Pools & Spas Inc.	23	\$16,613,166	\$15,715,166	\$898,000	342	\$58,600	\$18,008,166	14%	\$195,000	San Diego	Bob Cunningham
27	Hallmark Pools & Spas	18	\$16,250,000	\$14,250,000	\$2,000,000	250	\$57,000	\$18,150,000	2%	\$1,900,000	San Diego	Aaron Temme
28	Rondo Pools and Spas Inc.	34	\$16,000,000	\$16,000,000	\$0	477	\$32,000	\$19,000,000	58%	\$0	Phoenix	Steve Rondeau
29	Maryland Pools Inc.	21	\$16,000,000	\$16,000,000	\$0	438	\$36,600	\$16,000,000	6%	\$0	Baltimore/Washington, D.C.	Robert Landon
30	Build Your Own Pool Inc.	28	\$15,477,000	\$15,477,000	\$0	402	\$38,500	\$15,477,000	17%	\$0	Phoenix	Rex Richard
31	Robertson Pools Inc.	27	\$15,266,909	\$14,423,915	\$842,994	328	\$43,975	\$20,082,430	24%	\$1,183,501	Dallas	Ron Robertson
32	Cody Pools Inc.	32	\$14,241,898	\$14,173,657	\$68,241	298	\$47,562	\$14,678,216	27%	\$0	Austin, Texas	Mike Church
33	Seasonal World	29	\$13,800,000	\$13,800,000	\$0	308	\$41,950	\$21,000,000	6%	\$7,200,000	Central New Jersey	Tony Schiavone Jr.
34	Geremia Pools Inc.	20	\$13,600,000	\$12,200,000	\$1,400,000	176	\$65,000	\$16,800,000	2%	\$200,000	Sacramento, Calif.	Mike Geremia
35	Elite-Weiler Pools Inc.	16	\$13,290,000	\$13,290,000	\$0	488	\$37,619	\$18,960,000	-13%	\$0	Tampa, Fla.	John D. Kennedy
36	Essig Pools Inc.	31	\$13,237,373	\$11,132,643	\$2,104,730	295	\$40,000	\$14,868,000	14%	\$0	Miami	Dan Essig
37	A&G Concrete Pools Inc.	-	\$12,800,000	\$12,300,000	\$500,000	473	\$30,000	\$13,800,000	8%	\$0	Port St. Lucie, Fla.	Arthur H. Allen
38	Tampa Bay Pools	42	\$12,100,000	\$12,100,000	\$0	326	\$35,000	\$12,100,000	66%	\$0	Tampa, Fla.	Kenneth J. McKenna
39	Master Pools by Paul Haney Inc.	41	\$11,500,000	\$11,000,000	\$500,000	256	\$38,000	\$12,000,000	38%	\$400,000	Fresno, Calif.	Bill Clark
40	Aquarius Pools	40	\$10,459,255	\$10,459,255	\$0	216	\$48,422	\$10,459,255	8%	\$0	Sacramento, Calif.	Greg Wolfe
41	Pools of Fun Inc.	38	\$10,342,202	\$10,192,292	\$149,910	232	\$38,000	\$15,022,411	15%	\$4,549,677	Indianapolis	Bruce Holmes
42	Pacific Sun Pool 'N Spa Aquatech	30	\$10,191,000	\$10,069,000	\$122,000	190	\$52,977	\$13,400,000	15%	\$0	San Diego	Rob Ault
43	Midwest Fiberglass Pool Dist. Inc.	37	\$10,075,000	\$10,075,000	\$0	271	\$37,177	\$10,500,000	13%	\$425,000	Detroit	Greg Hoover
44	River Oaks Pools, LP	-	\$9,871,000	\$9,371,000	\$500,000	155	\$65,000	\$10,871,000	21%	\$0	San Antonio	Dan R. Pendley
45	Lifetime Pools Inc.	33	\$9,659,147	\$7,929,147	\$1,730,000	131	\$60,528	\$11,310,032	-2%	\$70,000	San Jose/Silicon Valley, Calif.	Raymond Whitford
46	Pools by Bradley	-	\$9,428,797	\$9,428,797	\$0	217	\$34,443	\$9,685,170	91%	\$0	Orlando, Fla.	Bradley Eaves
47	Concord Pools & Spas Ltd.	39	\$9,048,950	\$7,264,650	\$1,784,300	280	\$30,040	\$12,745,000	7%	\$2,549,000	Albany, N.Y.	Michael A. Giovanone
48	Burton Pools & Spas Inc.	47	\$8,755,000	\$8,755,000	\$0	250	\$35,000	\$15,900,000	17%	\$6,500,000	Tulsa, Okla./Little Rock, Ark.	David Burton
49	Aegean Pools Inc.	36	\$8,690,000	\$8,690,000	\$0	270	\$32,000	\$10,500,000	4%	\$910,000	Norfolk/Virginia Beach, Va.	Michael Shammas
50	Platinum-Poolcare Aquatech Ltd.	-	\$8,240,000	\$4,000,000	\$4,240,000	30	\$135,000	\$8,240,000	32%	\$0	Chicago	Ronald J. Atlas

*All figures were provided by the featured companies